

LOOMIS SAYLES PARTNERS WITH IML TO LAUNCH NEW GLOBAL EQUITY FUND TO AUSTRALIAN RETAIL MARKET

SYDNEY (6 March, 2019) – Global active manager Loomis, Sayles & Company L.P. (Loomis Sayles), an affiliate of Natixis Investment Managers, has partnered with Investors Mutual Limited (IML) to launch a new global equity fund to the Australian retail market. The Loomis Sayles Global Equity Fund will be distributed to Australian advisers and direct investors by IML as responsible entity for the Fund.

Founded in 1926, Loomis Sayles manages over USD \$249.7 billion in assets for clients worldwide. The Fund launch means Australian advisers and investors will have access to Loomis Sayles' attractive, sustainable returns, via the Loomis Sayles Global Equity Fund. The Fund is co-managed by Eileen Riley and Lee Rosenbaum.

Loomis Sayles' CEO, Kevin Charleston is in Australia this week for the inaugural Loomis Sayles national adviser roadshow, hosted by IML. Commenting on the launch, Mr Charleston said:

“As a high conviction active investor, Loomis Sayles takes a disciplined, research-driven approach. When it comes to this global equity strategy, our focus is on providing investors with access to the best ideas from around the world –investing in quality businesses with strong underlying fundamentals; the capability to grow their intrinsic value; and attractive valuations.”

IML Investment Director, Anton Tagliaferro, said the launch is in response to investors' and advisers' demand for high-quality global equities products.

“Australian investors and advisers are searching for diversification and a global perspective, and as a result, there is strong demand for access to global equity products that focus on long-term investment outcomes. The Loomis Sayles team has a demonstrated track record that we expect will be very well-received in the local market,” explained Mr Tagliaferro.

“IML is known in the market for our discipline and commitment to research, combined with a long-term investment view. That's why the Loomis Sayles Global Equity Fund is a good fit for our distribution team – it gives investors access to a well-established, specialist global manager, with research-based, in-depth market knowledge, and the ability to move quickly, and we believe it will be welcomed by local investors seeking global diversification.”

Mr Charleston added that Loomis Sayles had a long-term commitment to the Australian market.

“Loomis Sayles has been serving institutional clients in Australia for over 20 years, and we remain committed to investors in this market. With IML, we are now offering our global equities capability to retail investors direct and via the advisory market. One of the Fund's Portfolio Managers, Eileen Riley, has joined me on this visit, and the team will be travelling to Australia regularly to ensure that investors in our Fund are regularly updated,” he explained.

The Loomis Sayles Global Equity Fund is available to advisers on the Netwealth and Hub24 platforms. It has also received strong interest from advisers attending an IML-hosted national roadshow featuring Loomis Sayles' CEO, Kevin Charleston, and Loomis Sayles Global Equity Fund Portfolio Manager, Eileen Riley, this week.

In further endorsement of the Loomis Sayles Global Equity Fund, it was recently awarded a Zenith 'Recommended' rating and a 4 star 'Superior' rating from SQM research.

Loomis Sayles is an affiliate of Natixis Investment Managers, the global multi-affiliate fund manager. IML became a fellow-affiliate when Natixis acquired an interest in 2017.

For more information on the fund, please visit <https://www.loomissayles.com.au/>

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ABOUT LOOMIS SAYLES

The Loomis Sayles Global Equity Fund offers investors a disciplined, bottom-up, unconstrained approach to global equity investing. Investors Mutual Ltd (AFSL 229988) is the issuer of and Responsible Entity for the Fund.

Since 1926, Loomis, Sayles & Company has helped fulfill the investment needs of institutional and mutual fund clients worldwide. The firm's performance-driven investors integrate deep proprietary research and integrated risk analysis to make informed, judicious decisions. Teams of portfolio managers, strategists, research analysts and traders collaborate to assess market sectors and identify investment opportunities wherever they may lie, within traditional asset classes or among a range of alternative investments. Loomis Sayles has the resources, foresight and the flexibility to look far and wide for value in broad and narrow markets in its commitment to deliver attractive sustainable returns for clients. This rich tradition has earned Loomis Sayles the trust and respect of clients worldwide, for whom it manages \$249.7 billion* in assets (as of December 31, 2018).

**Includes the assets of both Loomis, Sayles & Co., LP, and Loomis Sayles Trust Company, LLC. (\$22.0 billion for the Loomis Sayles Trust Company). Loomis Sayles Trust Company is a wholly owned subsidiary of Loomis, Sayles & Company, L.P.*

ABOUT IML

This information provided for general information purposes only and does not take into account the investment objectives, financial situation or needs of any person. Investors Mutual Limited (AFSL 229988) is the issuer and responsible entity of the Loomis Sayles Global Equity Fund (Fund). Loomis, Sayles & Company L.P. is the investment manager.

This information should not be relied upon in determining whether to invest in the Fund and is not a recommendation to buy, sell or hold any financial product, security or other instrument. In deciding whether to acquire or continue to hold an investment in the Fund, an investor should consider the Fund's product disclosure statement, available on the website www.loomissayles.com.au or by contacting us on 1300 157 862. Past performance is not a reliable indicator of future performance.

Investment in the Fund are not a deposit with, or other liability of, Investors Mutual Limited and are subject to investment risk, including possible delays in repayment and loss of income and principle invested. Investors Mutual Limited does not guarantee the performance of the Fund or any particular rate of return.

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