

12 September 2024

# Changes to the Loomis Sayles Global Equity Fund, ARSN 628 342 334

#### Dear unitholder

We are writing to advise you of changes to the Loomis Sayles Global Equity Fund ARSN 628 342 334 (the 'Fund'). The Key Changes apply to both the quoted and unquoted classes of units:

- Loomis Sayles Global Equity APIR IML0341AU
- Loomis Sayles Global Equity (Quoted Managed Fund) APIR IML3289AU

The Investment Manager of the Fund, Loomis Sayles & Company, L.P., regularly reviews its offering to ensure it continues to be fit for purpose and meets the evolving needs of clients. As part of this review, the Investment Manager will make the changes outlined below to optimise the Investment Manager's resources and capabilities (Investment Strategy Changes). The review has also provided an opportunity to reduce the management fee charged to ensure the Fund remains competitive in the Australian market (Fee Reduction). The Investment Strategy Changes and the Fee Reduction are collectively referred to as the Key Changes – the details of the Key Changes are as set out as below. Loomis Sayles will remain as the Investment Manager and Investors Mutual Limited will remain the responsible entity of the Fund following implementation of the Key Changes.

Please note that you are not required to take any action in respect of the Key Changes. However, please carefully review the Key Changes as summarised in this notice, and the updated disclosure documentation, and consult with your adviser regarding the nature of the Key Changes.

New Product Disclosure Statements, Investment Guide and Target Market Determinations will be issued on 14 October 2024, being the effective date of the changes (**Effective Date**).

### **Key Changes**

- On and from the Effective Date, the Loomis Sayles Global Equity Fund will be managed by the Loomis Sayles Growth Equities Strategies team. The tenured team of dedicated research and investment professionals is led by Founder, CIO and Portfolio Manager Aziz Hamzaogullari.
- As a result of the changes to the investment team, there will be corresponding changes to the investment strategy of the Fund, including its investment philosophy and style. However, there will be no change to the benchmark, investment objective or the asset allocation for the Fund. The Fund will remain a global equities product.
- The Management fees and costs for the Fund will be reduced from 0.99% to 0.75% per annum of the net assets of the Fund (inclusive of the net effect of GST).

In addition, in accordance with recent updates to the AQUA Rules governing the quoted class of units in the Fund, the name of the quoted class will be changed to "Loomis Sayles Global Equity Fund - Active ETF". The APIR will remain unchanged.

We have set out further details of the Key Changes in the Annexure.





## Portfolio changes

Implementation of the Investment Strategy Changes will result in changes to the portfolio of assets held in the Fund, including the replacement of a significant portion of the existing securities held by the Fund. The Fund will begin to transition to the new investment strategy as soon as practical following the Effective Date. The transition is expected to be complete within 1 month. There will be transaction costs and other indirect costs incurred as a consequence of bringing the Fund's portfolio in line with the new investment strategy, however of these costs, any transaction costs will **not** be borne by unitholders. It is anticipated that the implementation of the Investment Strategy Changes is likely to generate a distribution of capital gains for the year ending 30 June 2025. We recommend unitholders seek their own professional tax advice.

#### More information

Thank you for your continuing support of the Loomis Sayles Global Equity Fund. If you have any questions about these changes, please speak to your financial adviser, or contact Natixis Investment Managers directly by calling (02) 8224 2900 or emailing <a href="mailto:nim-clientgroupsAUNZ-Wholesales@natixis.com">nim-clientgroupsAUNZ-Wholesales@natixis.com</a>.



# Comparison of key current and new features for the Loomis Sayles Global Equity Fund

	CURRENT FEATURE	NEW FEATURE
Investment	Loomis, Sayles & Company, L.P.	No change.
	Loomis, Sayies & Company, L.P.	TNO CHAIRE.
Manager	Investors Mutual Limited	No change
Responsible	investors mutual Lamited	No change.
Entity	T	T
Investment return	To provide a rate of return (after fees and	To provide a rate of return (after fees and
objective /	expenses and before taxes) which	expenses and before taxes) which exceeds the
Investment	exceeds the return of the Fund's	return of the Fund's benchmark (MSCI All
objective	benchmark over a full market cycle.	Country World Index) over a full market cycle.
Investment style	The Loomis Sayles Global Equity Fund	The Loomis Sayles Global Equity Fund employs
	employs an unconstrained, style-agnostic	an unconstrained approach to finding
	approach to finding opportunities,	opportunities led by its global value chain
	therefore avoiding sub-optimal	analysis. This analysis helps the Investment
	constraints of style box characteristics.	Manager understand how an industry creates
	The Fund is a global 'best ideas'	value and identify which companies capture that
	portfolio. At any given time, the Fund	value. The Investment Manager believes the
	may have characteristics of a specific	qualities that make a business great are universal
	style however this is a result of where the	in nature regardless of country of domicile or
	Investment Manager is finding its best	benchmark defined investment style.
	ideas based on its investment philosophy.	As a result of the Investment Manager's
		philosophy and rigorous investment process, the
		Fund is a selective, global, high conviction
		portfolio. The Fund focuses on stocks of large
		capitalisation companies, but may invest in
		companies across the capitalisation spectrum
		and normally invests across a wide range of
		sectors and industries. The Fund will invest
		primarily in equity securities, including common
		stocks and depositary receipts.
Investment	The Fund invests primarily in common	The Fund invests primarily in common
strategy / The	stocks of companies globally. The Fund	stocks of companies globally. The Fund
Fund's	invests in the securities of companies	invests in the securities of companies with
investments	with three alpha drivers: quality, intrinsic	high-quality characteristics and durable
	value growth and valuation. The Fund	growth that offer attractive valuations. The
	focusses on approximately 35-65	Fund seeks to add value through bottom-up
	securities which demonstrate these three	selection in a low turnover focused portfolio
	alpha drivers. The Fund employs a style	of approximately 30-45 securities. The
	agnostic approach to finding	Investment Manager seeks to enhance risk
	opportunities, therefore avoiding sub-	management by diversifying the business
	optimal constraints of style box	drivers to which portfolio holdings are
	characteristics. There are no geographic	exposed. The Fund employs an
	limits on the Fund's investments, and the	unconstrained approach to finding
	Fund may invest in securities of	opportunities led by its global value chain
	companies located in developed or	analysis. The Fund may invest in securities of
	emerging markets. The Fund typically	companies located in developed or emerging
	invests in the securities of larger	markets. The Fund typically invests in the
	capitalisation companies and does not	securities of larger capitalisation companies
	invest in companies below \$2 billion	and does not invest in companies below \$500
	USD capitalisation.	million USD capitalisation. The Fund does
		not employ the use of derivatives.
Investment	The Investment Manager currently	The Investment Manager is an active global
Philosophy	believes investing in companies with their	equity manager with a long-term private equity
	three alpha drivers of Quality, Intrinsic	approach to investing. Through its proprietary
	Value Growth and Valuation can help	bottom-up research framework, the Investment
	deliver long-term outperformance.	Manager looks to invest in those few high-



	CURRENT FEATURE	NEW FEATURE
	Targeting these alpha drivers allows the	quality businesses with durable competitive
	Investment Manager to capture two	advantages and profitable growth when they
	market inefficiencies: mispricing, through	trade at a discount to the Investment Manager's
	the Valuation alpha driver, and a	estimate of intrinsic value. Over the long term,
	'duration effect' through Quality and	the Investment Manager believes that markets
	Intrinsic Value Growth alpha drivers.	are efficient. Near term, however, innate
	The Investment Manager defines the	behavioral biases, such as herding,
	'duration effect' as a high quality	overconfidence or loss aversion influence
	company's ability to add value over time	investment decisions and create asset mispricing.
	through the compounding of its cash	The Investment Manager believes investing in
	flows.	companies when its three key criteria of Quality,
		Growth and Valuation are present
		simultaneously can help deliver long-term
		outperformance. A long investment horizon
		affords the Investment Manager the opportunity
		to capture value from secular growth as well as
		capitalise on the stock market's shortsightedness
		through a process called time arbitrage.
Benchmark	MSCI All Country World Index	No change
Asset Allocation	Cash: 0-5%	No change
& Ranges	Global Equities: 95-100%	O O
Minimum	An investment horizon of four to five	An investment horizon of a minimum four to
suggested	years	five years
investment	ľ	, i
timeframe		
Risk Level	This Fund is considered to be a high-risk	No change
	investment. The Fund aims to	
	outperform the MSCI All Country World	
	Index over the longer term.	
Risks	The Fund's investment strategy tends to	The Fund's investment strategy tends to be
	be invested in a relatively small number	invested in a relatively small number of stocks,
	of stocks, generally between	generally between
	35 and 65 stocks. As a result, the	30 and 45 stocks. As a result, the appreciation or
	appreciation or depreciation of any one	depreciation of any one security held by a client
	security held by a client will have a	will have a greater impact on the value of a
	greater impact on the value of a client's	client's portfolio than it would if the client
	portfolio than it would if the client	invested in a larger number of stocks. Thus, a
	invested in a larger number of stocks.	concentrated investment strategy tends to be
	Thus, a concentrated investment strategy	more susceptible to economic, political or
	tends to be more susceptible to	regulatory events than a more diversified
	economic, political or	investment strategy. Although that strategy has
	regulatory events than a more diversified	the potential to
	investment strategy. Although that	generate attractive returns over time, it also
	strategy has the potential to	increases the volatility of the client's portfolio.
	generate attractive returns over time, it	
	also increases the volatility of the client's	The other remaining key risks of the Fund are as
	portfolio.	set out in the updated PDS.
	The remaining key risks of the Fund are	
5. " :	as summarised in the PDS.	
Distributions	The Fund generally declares distributions	No change
	on an annual basis as at the end of June	
T .	each year.	
Labour,	In selecting, realising or retaining	In selecting, realising or retaining investments
Environmental,	investments for the Fund, Loomis	for the Fund, the Investment Manager employs
		its longstanding proprietary bottom-up research



	CURRENT FEATURE	NEW FEATURE
Social or Ethical	Sayles takes into account a range of	framework, which is the cornerstone of its
Considerations	factors when assessing the	decision-making process and drives security
	company's quality characteristics,	selection. In doing so the Investment Manager
	including the expected return and	believes long-term structural, strategic and
	performance of the individual	financially material ESG considerations are an
	investments. In doing so Loomis Sayles	integral part of an active, long-term, research-
	may make an assessment based on	driven investment process. The Investment
	environmental, social and ethical	Manager may make an assessment based on
	considerations although we do not apply	environmental, social and ethical considerations
	any pre-determined ESG considerations	although we do not apply any pre-determined
	to the Fund. Loomis Sayles is also a	ESG considerations to the Fund. Loomis Sayles
	signatory of the UN Principles for	is also a signatory of the UN Principles for
	Responsible Investment.	Responsible Investment.
Management fees	0.99% p.a. of the net assets of the Fund	0.75% p.a. of the net assets of the Fund
and costs	(inclusive of the net effect of GST)	(inclusive of the net effect of GST)